

# NATIONAL ACCOUNTS - NEW CONSTRUCTION SUPPORT



## National Account Construction Support

North Coast Electric offers a variety of construction services that allow our National Customers to save money during their construction or remodel of their facilities.

### We offer the following Services:

- A web enabled project management tool.
- Local and National support for lighting equipment and controls.
- Consolidate invoicing; provide an invoice broken out by item and location once a month.
- Create nationwide contracts for the majority of the material that you use.  
These contracts will be based on your entire company spend.
- Company wide tracking of material purchases for use in negotiating contracts and better pricing with manufacturers
- One point of contact for order entry, invoicing and problem resolution.
- Orders can be placed via email, web server, fax or toll free phone number.
- Work with your team to create some base material standards company wide, allowing a larger volume with fewer suppliers. A large portion of our up front negotiations will be based on this logic.
- Explore any and all eBusiness opportunities including web order entry, bar coding, collaborative tools, project tracking tools and others as they arrive.
- Implement a Total Cost of Ownership reduction program for all your construction projects.
- Create a nationwide maintenance and repair program for replenishment of your lamps and ballasts as your systems age.

## National Accounts Call Center

Provide a series of reports on a web based dashboard that can be printed anytime, from anywhere in the country. The reports can be anything that is important to you.

The minimum would include:

- Usage by item
- Usage by location
- Dollar Savings by item
- Total Cost of Ownership Savings by location
- Graphical representation of cost reductions
- Backorder Status

